

Shri Gang Industries and Allied Products Limited
Transcript for the 35th Annual General Meeting held at
1:00 P.M. on Wednesday, September 25, 2024
Through Video Conferencing

Welcome Address – Ms. Kanishka Jain, Company Secretary

Good afternoon everyone. I, Kanishka Jain, Company Secretary of the Company welcomes you all to the 35th Annual General Meeting of the Company held through Video Conferencing. I hope that you and your family members are safe and are in good health.

Before the official commencement of this AGM, I would like to brief you on certain points regarding the participation in this meeting.

Shareholders may note that this Annual General Meeting is being held through video conference in accordance with the Companies Act and Circulars issued by the Ministry of Corporate Affairs and SEBI. Facility for joining this meeting through video conference or other audio-visual means is made available for the shareholders and their participation through video conference is being reckoned for the purpose of quorum as per the circulars issued by the MCA and SEBI.

The register of directors and key managerial personnel has been made available electronically for inspection by the shareholders during the AGM. Shareholders seeking to inspect such documents can send the request to secretarial@shrigangindustries.com. As the AGM is being held through video conference, the facility for appointment of proxies by the shareholders is not applicable and hence a proxy register for inspection is not available. All the members joining this meeting are placed by default in mute mode to avoid any background noise disturbance and to ensure smooth and seamless conduct of the meeting.

The Company has received requests from few shareholders to register themselves as speakers at the meeting. Accordingly, the floor will be open for the shareholders to ask questions or express their views. The moderator will facilitate this session once the Chairman opens the floor for questions and answers. It may be noted that the Company reserves the right to limit the number of shareholders asking questions depending upon the availability of the time at the AGM.

The moderator will announce their names one by one. The speaker on his or her turn will be unmuted by the moderator. The concerned speaker will then be requested to click on the audio-video button appearing on their screen only once and wait till the video is on. If video mode is not turned on, then the speaker may speak in audio mode. If there is any connectivity problem at the speaker's end, we will ask the next speaker to join.

Once the connectivity improves, the speaker member will be reconnected to speak after the other speakers complete their return. Once they are allowed to speak, the speaker is requested to mention their name, folio number and the place from where they are joining the meeting. We would like to request all the members, all the speakers to limit their speeches to a maximum of 2 minutes. During the AGM, if any member faces any technical issue, he or she may connect to the helpline number mentioned in the AGM notice.

Please note that, for the requirements, the proceedings of the Annual General Meeting will be recorded and the transcript of the AGM will be available on the website of the company. Members may note that the AGM is being recorded. Therefore, please do not disclose any sensitive personal information or personally identified information belonging to you or any other person that has no bearing on this meeting.

As per the requirement, the Company has published requisite notice in the Newspapers furnishing the information relating to the AGM, the remote e-voting and participation through Video Conferencing.

In accordance with the provisions of the Companies Act, 2013 and SEBI Listing Obligations and Disclosure Requirement Regulations, 2015 ("hereinafter referred to as the SEBI Listing Regulations), Members have been provided the facility to exercise their right to vote by electronic means on all resolutions set forth in the notice, both through remote e-voting and e-voting at the AGM.

Members who have not cast their votes yet electronically and who are not participating in this meeting will have an opportunity to cast their votes during the meeting or through e-voting system provided by CDSL.

Remote e-voting facility was made available to all Members holding shares as on the cut-off date, during the period commencing from 10:00 AM, Sunday, September 22, 2024 till 5:00 PM on Tuesday, September 24, 2024. Remote e-voting has been blocked on September 24, 2024 at 5.00 pm.

Since this meeting is being conducted through Video Conferencing without the physical presence of the Members at a common venue, the proceedings of this meeting shall be deemed to be conducted at the Registered Office of the Company.

As confirmed from the records of attendance, the requisite quorum is present. Members may note that the Company had sent the AGM notice to all the members at their registered email IDs for the AGM scheduled to be held today through video conferencing.

In accordance with the provisions of Section 104 of the Companies Act, 2013 and Article 68 of Articles of Association of the Company, the Chairman of the Board shall preside at the general meeting of the Company. Accordingly, **Mr. Sanjay Kumar Jain** will chair this Annual General Meeting.

Thank you very much for your attention and cooperation. I now request the Chairman to officially commence the proceedings of the 35th Annual General Meeting of the Company. Thank you. Over to you, Sir.

Mr. Sanjay Kumar Jain – Chairman of the Meeting

Thank You. Good afternoon everybody!!!

I, Sanjay Kumar Jain, Chairman of the Company participating in this AGM from the Corporate Office of the Company in Delhi, extend a warm welcome to you at this 35th Annual General Meeting of the Company. I am also member of the Audit Committee and the Nomination and Remuneration Committee of the Company.

The Annual General Meeting of the Company is being conducted through virtual mode in compliance with the directives issued by the Ministry of Corporate Affairs and Securities and Exchange Board of India. We have always appreciated the physical presence of our shareholders. However, conducting the Annual General Meeting through a video conference allows seamless participation by shareholders as well as provides a platform for a wider section of shareholders to join the meeting in the comfort of their location, fostering greater engagement. As your Company strives for sustainability and adaptability, the shift to video conferencing aligns with these goals. As the requisite quorum is present, I now call the meeting to order.

Before we begin the proceedings of this Annual General Meeting, I would like to welcome Mr. Vivek Singh Khichar, who has been inducted on the board since the last Annual General Meeting. I would now introduce the co-panelists attending the meeting with me:

1. **Mr. Arun Kumar Sharma**, Whole Time Director of the Company. Member at the Stakeholders Relationship Committee of the Company.
2. **Ms. Seema Sharma**, Independent Director of the company. She is member of the Nomination and Remuneration Committee, Audit Committee and the Stakeholders Relationship Committee of the Company.
3. **Mr. Vishal Singh**, Independent Director of the. He is member of the Audit Committee, Nomination and Remuneration Committee, and the Stakeholders Relationship Committee of the Company.
4. **Mr. Vyom Goel**, Non-Executive Director of the company.
5. **Mr. Vivek Singh Khichar**, Non-Executive Director of the company.

I would also like to inform that Mr. Krishna Kumar, Partner, M/s Pawan Shubham & Co, Chartered Accountants, who has signed the Financial Statements for the FY 2023-2024 is also present with us. Ms. Monika Kohli, from M/s Monika Kohli & Associates, Secretarial Auditor has also joined this meeting through video conferencing. Mr. Anil Kumar Gupta, CFO of the Company and Mr. Arun Kumar Sharma, Whole Time Director, are not attending the meeting due to their health issues.

I thank all the shareholders, colleagues on the Board, auditors and the management team for joining this meeting over video conference.

The Company has taken all feasible efforts to enable shareholders to participate through video conference and voting at the AGM. The Annual General Meeting of the company is being conducted through virtual mode in compliance with the directives issued by the Ministry of Corporate Affairs and Securities Exchange Board of India.

Participation of members through video conference is being reckoned for the purpose of quorum as per the circulars issued by Ministry of Corporate Affairs and Section 103 of the Companies Act, 2013

As the notice has already been circulated to all members, I take the notice convening this meeting as read. The Statutory Auditors, Pawan Shubham & Company, has expressed their unqualified opinion in respect of audit reports for the financial year 2023-24. There were no qualifications, observations, or adverse comments on financial statements and matters which may have any material bearing on the functioning of the Company. The Statutory Auditor's report on standalone financial statements is available on page number 72 of the Integrated Annual Report. The Secretarial Audit Report is enclosed as annexure B to the Directors' report on page number 33 of the Integrated Annual Report. The Company has taken requisite steps and provided facilities to enable members to participate and vote electronically on all five agenda items of the notice of this Annual General Meeting. I would now like to address the shareholders on the business overview.

Dear Members it gives me immense pleasure to report that during the year ended, the Company has earned a revenue of Rs. 28,864.89 Lakh as compared to Rs. 13,868.57 Lakh, a significant increase by 108.13 percent. Profit before Tax was Rs. 1,950.81 Lakh registering a growth of 103.12 % over the profit of Rs. 960.41 lakh earned in previous financial year.

During the year there was a significant improvement in the financial performance of the company, as FY 23-24 was the first full year of operations of the Distillery Unit of the Company which had commenced its commercial operations in September 2022.

As we all know, India is one of the fastest growing liquor markets in the world. Alcoholic beverages are considered a sunrise industry owing to its high-growth potential and increasing social acceptance. Growth in urban population coupled with the increasing disposable income is projected to propel the market growth of alcohol.

The Indian market is huge and has great potential for all the players in this space, we firmly believe there is room for everyone in this industry. The age demographics are in India's favor and because of rapid urbanization, the industry will continue to witness healthy demand.

Due to this the company diversified into liquor business and set up Bottling Plant for Indian Made Foreign Liquor (IMFL) at Sandila, Dist. Hardoi, Uttar Pradesh which commenced commercial production in July 2020. The Company also set up Distillery unit as a backward integration of Bottling Plant. The Distillery unit commenced commercial operations in September 2022. FY 2023-24 was the first full year of operation for the Distillery Unit. The company is exclusively manufacturing IMFL for United Spirits Ltd in their popular and prestigious brands. The company also has a long term agreement with M/s United Spirits Ltd for the supply of Extra Neutral Alcohol (ENA) that is being produced in the Distillery.

I would like to take this opportunity to thank all our valued customers, our supply chain partners, and employees for their unstinted support and confidence. They are a source of great encouragement and motivation for us. I also thank my colleagues on the Board, Independent Directors, auditors, management team, bankers and all other stakeholders for their continue support to the Company. I would also like to thank your Company's employees for their stellar contributions. We look forward to marching together to achieve greater heights in future.

Finally, I convey my personal gratitude for the confidence that you have imposed in your company, and board of Directors, and sincerely hope that all of you will continue to extend your wholehearted support to us so that we, along with the management team and all our employees, further push the accelerator of growth and progress of your Company. We seek your continued support as we create value for our stakeholders. Thank you very much.

Let me now turn to the business of the meeting.

The annual report of the Company for the financial year 2023-24, including the Notice of the AGM, was sent on September 02, 2024 to all shareholders at their registered e-mail addresses. The Notice of the Meeting is taken as read.

We now take up the agenda item set forth in the notice. We will open the floor for any questions from members after all the resolutions are tabled. Members may please note that there will be no voting by show of hands. The text of the resolutions, along with explanatory statement, is provided in the Notice circulated to the members. Accordingly, I will now only read out the resolutions.

- **Agenda Item No. 1:** To consider and adopt the Standalone Audited Financial Statements of the Company for the financial year ended 31 March 2024, together with the Reports of the Board of Directors and Auditors thereon.
- **Agenda Item No. 2:** To appoint a director in place of Mr. Vyom Goel (DIN: 10063284), who retires by rotation, and being eligible, offers himself for re-appointment.
- **Agenda Item No. 3:** Re-appointment of Ms. Seema Sharma (DIN: 08728701), as Independent Director for a second term of five years
- **Agenda Item No. 4:** Appointment of Mr. Vivek Singh Khichar (DIN: 10749725) as Director of the Company
- **Agenda Item No. 5:** Increase in Remuneration of Mr. Arun Kumar Sharma (DIN: 09008061), Whole Time Director of the Company

The Company has taken all efforts to enable members to participate through video conference and vote on the items being considered at this meeting. I thank all the members, Board Members and other stake holders for joining this meeting over video conference.

The notice of the AGM has been sent by electronic mode to all the Members. These documents have also been made available on the Company's website.

The members who have registered as speakers and desire to ask any questions pertaining to any of the items of the notice, he or she may do so now. Members are requested to keep their questions brief and specific. The moderator will facilitate the questions on the video feature. To avoid repetition, answers to all the questions will be provided towards the end. Now, the moderator will announce the names of the speaker shareholders. I request the moderator to unmute the speaker one by one.

Speaker 1 Mr. Praveen Kumar (Speaker)

Speaker 2 Mr. Lucky Gupta (Speaker)

Speaker 3: Mr. Sanjay Kumar Sarawagi (Speaker).....

Speaker 4: Mr. Udit Sehgal (Speaker)

Mr. Sanjay Kumar Jain

If any other shareholder has any query, he/she may send his/her query through email to the Company at secretarial@shrigangindustries.com and the company will promptly send the reply.

Members may note that the voting on CDSL platform will be continued and available for the next 15 minutes. Any shareholder, who has not cast his or her vote yet, can vote during this meeting till 15 minutes after the conclusion of this meeting. Therefore, members who have not cast their vote yet are requested to do so within the next 15 minutes.

The Board of Directors has appointed CS Vijay Jain, Practicing Company Secretary, as the Scrutinizer for this meeting. Based on the report of the Scrutinizer, the combined results of remote e-voting and the e-voting done at the meeting today will be announced within two working days of the conclusion of the AGM. Further, I authorize the Company Secretary to declare the results of voting and place the results on the website of the Company and will also be submitted to the stock exchange and the CDSL as per the requirements framed under the SEBI Listing Regulations.

I once again thank all my colleagues on the Board of Directors and shareholders for attending this meeting. Now with your permission, the Board Members and I would like to leave the meeting. The Company Secretary will be online for some more time until the e-voting concludes. With this I declare the meeting as concluded and wish all the shareholders and their families a very healthy and a safe future. Thank you very much.

Now the facility for voting will open for 15 minutes at CDSL platform.